

## Message Text

LIMITED OFFICIAL USE

PAGE 01 BRUSSE 17191 111254Z  
ACTION EB-08

INFO OCT-01 EUR-12 EA-10 IO-13 ISO-00 TRSE-00 STR-07  
COME-00 L-03 CIAE-00 INR-10 NSAE-00 ITC-01 FTC-01  
SS-15 STRE-00 /081 W  
-----078417 111258Z /44

P 111249Z SEP 78  
FM AMEMBASSY BRUSSELS  
TO SECSTATE WASHDC PRIORITY 8654  
INFO AMEMBASSY BONN  
AMEMBASSY THE HAGUE  
AMEMBASSY LONDON  
AMEMBASSY LUXEMBOURG  
AMEMBASSY PARIS  
AMEMBASSY ROME  
AMEMBASSY COPENHAGEN  
AMEMBASSY DUBLIN  
USMISSION GENEVA  
AMEMBASSY TOKYO

LIMITED OFFICIAL USE BRUSSELS 17191

USOECD ALSO FOR EMBASSY; ALSO FOR USEC

E.O. 11652:N/A  
TAGS: ETRD EEC, BE  
SUBJ: EC STEEL EXPORT SURGE IN JULY: BELGIAN STEEL  
FEDERATION VIEWS

REF: STATE 224765

1. WE DISCUSSED JULY SURGE IN EC STEEL EXPORTS BY  
TELEPHONE SEPT 9 WITH JEAN GHISLAIN, MARKETING DIRECTOR,  
BELGIAN STEEL FEDERATION.

2. GHISLAIN SAID FEDERATION ATTRIBUTES JULY IMPORT RISE  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BRUSSE 17191 111254Z

TO DESIRE BY IMPORTERS TO LAND STEEL BEFORE THIRD QUARTER  
TPM WENT INTO EFFECT, COUPLED WITH VERY BUOYANT DEMAND  
IN US MARKET. ACCORDING TO GHISLAIN, US DEMAND WAS  
PARTICULARLY STRONG FOR BEAMS, CHANNELS, PLATES AND  
JOINTS. ON SOME OF THESE PRODUCTS, HE CONTINUED, US  
CONSUMERS WERE REPORTEDLY TOLD BY DOMESTIC STEEL  
SUPPLIERS THAT THEIR ORDERS COULD NOT BE FILLED BEFORE

BEGINNING OF 1979. CONSUMERS THEN TURNED TO EUROPEAN SUPPLIERS, PAYING IN MANY CASES THE SAME PRICE AS FOR COMPARABLE DOMESTIC PRODUCTS AND IN SOME CASES MORE.

3. GHISLAIN SAID BELGIAN STEEL EXPORTS TO US HAD SLOWED DOWN CONSIDERABLY IN LAST FEW WEEKS. MOREOVER, GIVEN HIGHER TPM PRICES IN FOURTH QUARTER 1978, GHISLAIN EXPECTS BELGIAN -- AND EUROPEAN -- STEEL EXPORTS TO DECLINE SIGNIFICANTLY IN THE LAST QUARTER OF THE YEAR.

4. GHISLAIN SAID BELGIAN STEEL FEDERATION WILL BE PUTTING TOGETHER FIGURES DURING WEEK OF SEPTEMBER 11- 15, AND OFFERED TO SHARE THESE WITH US SEPTEMBER 18 WHEN HE RETURNS FROM WEEK OF MEETINGS OUTSIDE BELGIUM.

5. GHISLAIN ASKED IF WE WOULD INQUIRE OF WASHINGTON ABOUT THE AVAILABILITY OF A RECENT MIT REPORT COMPARING US AND JAPANESE STEEL. STUDY WAS DONE BY A PROFESSOR SZEKELI, REPORTEDLY FOR THE CONGRESSIONAL OFFICE OF TECHNOLOGY ASSESSMENT. IF REPORT IS AVAILABLE, BELGIAN STEEL FEDERATIOO WOULD LIKE TO HAVE A COPY.

6. ACTION REQUESTED: PLEASE ADVISE RE GHISLAIN REQUEST PARAGRAPH 5. IF SZEKELI REPORT IS AVAILABLE PLEASE POUCH TWO COPIES TO EMBASSY BRUSSELS CARE OF ECONOMIC SECTION.  
OLSEN  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 BRUSSE 17191 111254Z

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STEEL, EXPORTS, FEDERATION, REGIONAL ORGANIZATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BRUSSE17191  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780369-0679  
**Format:** TEL  
**From:** BRUSSELS USOECD  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780979/aaaacmzu.tel  
**Line Count:** 94  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 1dee5b52-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 224765  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1474978  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EC STEEL EXPORT SURGE IN JULY: BELGIAN STEEL FEDERATION VIEWS  
**TAGS:** ETRD, BE, EEC  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/1dee5b52-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014